

## Message Text

LIMITED OFFICIAL USE

PAGE 01 JERUSA 00479 010730Z  
ACTION CU-03

INFO OCT-01 NEA-10 ISO-00 AID-05 /019 W  
-----020018Z 125674 /22

R 311410Z MAR 77  
FM AMCONSUL JERUSALEM  
TO SECSTATE WASHDC 8831  
INFO AMEMBASSY AMMAN  
AMEMBASSY TEL AVIV

LIMITED OFFICIAL USE JERUSALEM 479

ATTN: ANYASO (CU/NEA) AND HOLTAWAY (AID)

E.O. 11652: N/A  
TAGS: OEXC, ECON, EAID, IS, JO  
SUBJECT: FY-1977 INTERNATIONAL MARKETING INSTITUTE PROJECT

REF: STATE 061783

1. CONGEN NOMINATE HISHAM AWARTANI FOR INTERNATIONAL MARKETING INSTITUTE PROJECT.

2. AWARTANI, AGE 40, IS CURRENTLY PROFESSOR OF ECONOMICS AT BIR ZEIT UNIVERSITY AND LECTURER IN AGRICULTURAL ECONOMICS AT THE AGRICULTURAL INSTITUTE IN TULKARM. IN HIS FORMER CAPACITY, HE IS A KEY MEMBER OF BIR ZEIT'S RESEARCH PROJECT ON THE ECONOMIC POTENTIAL OF THE WEST BANK AND IS PREPARING TWO PUBLICATIONS: (A) AN INDUSTRIAL SURVEY OF THE WEST BANK AND (B) AGRICULTURE IN THE WEST BANK. IN ADDITION, HE HAS EXTENSIVE CONTACTS WITH AGRICULTURAL EXTENSION AGENTS AND CO-OP MANAGERS.

3. ACADEMIC BACKGROUND: B.S. IN AGRICULTURE (1960), M.S. IN AGRICULTURAL ECONOMICS (1964) AND DIPLOMA IN AGRICULTURAL DEVELOPMENT (1968) FROM AUB. ALSO,  
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ACADEMIC SEMINARS IN IRAQ AND POLAND.

4. WORK EXPERIENCE: RESEARCH OFFICER IN AGRICULTURAL RESEARCH DEPARTMENT, JORDAN (3 YRS.), EXECUTIVE MANAGER OF JORDAN PROVIMI FOOD COMPANY (2YRS.), LECTURER AND ACTING MANAGER OF JORDAN CO-OPERATIVE INSTITUTE (5 YRS.).

5. PAPERS AND PUBLICATIONS: MARKETING OF EGGS AND BROILERS (MS THESIS), APPRAISAL OF EAST GHOR RURAL DEVELOPMENT PROJECT (FORD FOUNDATION AND GOJ), COUNTRY REPORT ON AGRICULTURE IN JORDAN (IN COLLABORATION WITH FAO EXPERTS), COST OF PRODUCTION OF EGGS AND BROILERS IN JORDAN (JORDAN RESEARCH COUNCIL), COST OF LIVING IN TULKARM DISTRICT.

6. AWARTANI SPEAKS EXCELLENT ENGLISH AND HAS WORKED CLOSELY WITH AMERICANS IN DEVELOPMENT PROJECTS IN JORDAN. HE IS ONE OF BUT A HANDFUL OF PERSONS WHO KNOWS FACTS OF CURRENT ECONOMIC SITUATION ON WEST BANK AND WHO ARE PLANNING REALISTICALLY FOR THE FUTURE.

7. IF DISCRETIONARY PROGRAMMING POSSIBLE, AWARTANI WOULD APPRECIATE VISITS TO POULTRY PROCESSING PLANTS, SLAUGHTERHOUSE AND HATCHERY AS WELL AS OPPORTUNITIES TO DISCUSS WEST BANK DEVELOPMENT WITH INTERESTED AID PERSONNEL.

8. SINCE NO FUNDING AVAILABLE FROM FOREIGN GOVERNMENT OR AGENCY, FULL GRANT REQUIRED.  
KRUSE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
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**Disposition Approved on Date:**  
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**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Source:** CORE  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Office:** ACTION CU  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
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**Status:** NATIVE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
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